

Subject overview

The central idea of the subject is to understand and analyze the logic of conflicts at different levels (micro, meso, macro and mega) and the factors related to them. We also look at the instruments for conflict resolution, such as mediation and negotiation, particularly in the current context characterized by globalization and interdependence.

Learning Outcomes

By the completion of this subject students will be able to:

- Recognize the dynamic of the current world governed by globalization and interdependence.
- Identify the origin, kinds and dynamic of conflicts at their multiple levels.
- Recognize and apply mediation as a mechanism for conflict solution.
- Study, apply and develop negotiation capability.

Assessment overview

- Mandatory Lectures 30% of total assessment
- Research Project 20% of total assessment
- Research Presentations 15% of total assessment
- Case Study 15% of total assessment
- Role Game 10% of total assessment
- Debates Participation 10% of total assessment

Subject modules

- The current international order and the globalization processes
- International conflicts: Origin, classification, resolution
- Intercultural conflicts in the globalization era
- Instruments for conflict solution: Mediation
- International negotiation

Required readings

- Crocker, C.A. (2001) *Turbulent peace: The challenges of managing international conflict*. Washington DC: United States Institute of Peace Press.
- Saaty, T.L. (1989). *Conflict resolution: The analytic hierarchy approach*. New York: Praeger Publishers.
- Hodge, S. (2000). *Global smarts: The art of communicating and deal making anywhere in the world*. New York City: John Wiley Inc.
- Bercovitch, J. (1996). *Resolving international conflicts: The theory and practice of mediation*. London, UK: Lynne Rienner Publisher.
- Hopmann, T.P. (1998). *The negotiation process and the resolution of international conflicts*. Columbia, SC: University of South Carolina Press.
- Fisher, RI, Schneider, A.K., Borgwardt, E., & Ganson, B. (1991). *Coping with international conflict. A systematic approach to influence in international negotiation*. London, UK: Prentice Hall.
- Students will also read a variety of journal articles assigned by Academic Teaching Staff.

Questions?

If you have questions about any of the subject summaries, please contact us.